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## REAL ESTATE INTERNSHIP

Distributed Sun (DSUN) is seeking an enthusiastic Intern with university coursework in urban planning, real estate law, and other related subjects to site selection for infrastructure and permitting of construction projects. The candidate will be working to assess the viability of infrastructure projects such as solar photovoltaic arrays and provide guidance for quality execution of construction projects. The right candidate will be well organized, a team player, and able to learn independently and on the job. A strong applicant will be able to communicate their strengths, their weaknesses, and the method by which they will improve over the duration of the internship.

### Primary Duties and Responsibilities

The Real Estate Intern will work with the Operations team. Responsibilities will include:

- Lead generation of small & large-scale solar PV systems for community solar offtake;
- Develop a go-to-market strategy that optimizes project feasibility and minimizes schedules and costs;
- Work closely with cost estimators, environmental permitting specialists, project managers, and designers to prepare and develop proposals, feasibility studies, property leases, permit packages, and responses to Request for Proposals
- Leverage understanding of financial analysis to present pipeline close plans, budget needs, and project economics to senior and executive management (ROI, IRR, NPV, APR, etc.)
- Work with Distributed Sun's structured finance department to model system economics for prospective projects

### Requirements

- Education: Ongoing or completed master's degree; educational focus in urban planning, public administration or real estate; Preferred coursework:
  - Geographic Information Systems (GIS)
  - Energy Policy
- Experience in public and private planning and development process, municipal government, real estate market issues, public utilities and transportation
- Dexterity with Microsoft Word, Excel, and PowerPoint is required;
- Familiarity with CAD, PVSYST, hydroCAD or other similar software commonly used in solar project development will be a plus.
- Strong written and verbal communication skills with an aptitude for working independently with minimal supervision;

### Application Process

Please include your cover letter and resume in an email to [Bahareh@distributedsun.com](mailto:Bahareh@distributedsun.com) with "Engineering Internship" in the subject line. Please name your resume files with your last name and the position.

### Company information

Distributed Sun develops, invests in, owns and operates solar energy (photovoltaic) systems across nine US states. The company is growing rapidly with specific focus on making solid investments in the commercial, industrial, and community solar energy segments.

Distributed Sun has a strong internship program that has led to the fulfillment of many full time positions at the company. Distributed Sun aims to create an open environment in which interns and full-time employees can learn and assess the opportunities. Candidates should be available to work 20-40 hours per week for the summer and through the school year, if needed.